

# *Positions Available at Lifestyles Tech*

**As of September 28, 2010**

Sales Representative - Santa Clarita, CA Full Time

Hire Date **Immediate**

Lifestyles Technologies, Inc. (LTI), a California based software developer and marketing company in it's 16th year in business, is seeking one individual to work 40 hours per week to drive our sales and marketing efforts. The primary sales efforts will be focused on selling CD-ROM and web-based applications and services specializing in weight management services and tools. Our target markets include, but are not limited to, health clubs, corporations, doctors and publishing companies. Some of the typical daily job duties will include; answer incoming inquiries, telephone cold calling, follow up calls and building new markets. Some travel is required specifically for trade shows, product installations or major account meetings. The selected candidate's success will be evaluated on quarterly and annual quota attainment.

- Must be an experienced sales person
- High technical competency with the Windows operating system & computer skills
- Excellent telephone skills
- Excellent customer service skills
- Strong telemarketing skills & not effected by rejection
- Self motivated / income motivated
- Personal interest in health & fitness

The ultimate candidate will have a personal interest or passion for health, fitness and/or the weight loss industry and possess an energetic and friendly personality. This sales position will generate a very good income to the individual who can consistently work the telephone building leads, tracking them and closing business. Relaxed work environment in a small office in Valencia.

Educational requirements - at least 2 years of college or equivalent experience

Experience requirements - must have 5+ years on proven sales experience

Compensation - a small base ranging from \$1,000.00 to \$2,000.00 per month guarantee base plus commission with first year income averaging \$40,000.00 to \$70,000.00

Benefits - includes paid vacation, paid sick days, company 401K available after one year of employment and meeting sales goals. Medical benefits are not included.

Qualified and interested candidates can email a resume to [jobs@lifestylestech.com](mailto:jobs@lifestylestech.com)

## About Lifestyles Tech

Lifestyles Technologies (Life Tech) is a 16 year old software development and marketing company who's products specialize in the areas of nutrition, weight management and education. With over 1 Million users, our product line spans both CD ROM media and Internet applications. Our customers include universities, book publishing companies, personal trainers, Bariatric Physicians, family Physicians, hospitals, Chiropractors, wellness organizations and many health clubs including Bally Total Fitness, the largest health club chain in North America.